



**Board of Directors Meeting
Goshen, NY
March 17, 2020 4pm
NOTED AGENDA**

Call to Order **Michael Gilfeather**

Couch White Presentation - Multiple Intervenors **Robert Loughney**

Approval of February Meeting Minutes **Michael Gilfeather**

Financials **Michael Turturro**

Investor Relations:

Investor Dollars YTD:

OCP: \$

ABG: \$

TOTAL: \$

New Investors YTD: 6 (with an additional 5 committed but not paid yet)

Chairman's Report: **Michael Gilfeather**

President's Report: **Maureen Halahan**

- MSMC Mock Interviews – annual interviews of soon to be college graduates.
- 1st Quarter QPM – held at Touro College, great turnout. Next one being planned for May.
- Spring Dinner – plans are underway to work with the Sullivan County Partnership. Date is April 15th at West Hills Country Club. Invitation went out to about 200 guests.
- ABG Meeting – scheduled for 3/31. Lost our sponsor due to COVID-19. Discussing rescheduling to April 29th.
- Medline – received FEIS on 3/9. This means they are protected from the proposed moratorium. It has been posted for public comment and final hearing will be on April 2nd.
- Moratorium proposed in the Village of Montgomery. Meeting supposed to be held on 3/17.
- Investor Meetings:
 - D.A. Collins – had a meeting with Jim Adrignola and explained the importance of being at a higher level. He understands and is reviewing all paperwork.
 - Holiday Inn Express – Michelle Rombousek. Outcome: came in at \$1,250 level
 - Dave Dirks (HVCU)
 - Jeff Cooper
- Site Tour with Al Muhlrud – viewed all of the space in Florida. Majority of it is already leased out. 134 Jessup Switch in Florida has available space.
- Staff leadership Training with Phil Liebman – Three 90 minute sessions taking place throughout the month to fine tune leadership techniques on the team.

- Meeting with Dynarex – Building 400K sq ft at 2349 Goshen Turnpike. Their closing date is the first week in March. Met with us to go over incentives prior to closing date. Rallied a team of Orange & Rockland, ESD to present available incentives. They are now working with those respective parties to firm everything up. We set up a meeting with them and Frank DenDanto and he is in support of the project and will be at their closing.
- Meeting with Denise Quinn – Town of Wawayanda
- Montgomery IDA – changes/additions made to the board. Current members include:
 - Jeff Crist – Chairman
 - Edwin Williams – First Vice chair
 - Stephen Rainaldi – Second Vice Chair
 - Matt Stoddard – Treasurer
 - John Dickson, John Macioce, Robert Santo – all members
 - NEW: Randi Green and Don Burger
- Partnership on the Speaking Circuit:
 - Leadership Orange Economic Development Day – March 3rd
 - Delaware Engineering on March 18th
 - NECA
 - 17 Forward 86 Panel – HGAR and Breakfast at West Hills on 2/27
 - Leadership Orange
- 17 Forward 86 breakfast meeting at West Hills – panel discussion regarding the future of the project.
- Workforce meeting – met with Nancy Proyect and Susan Dean to come up with a list of attendees for a round table discussion
- Lunch Meeting – Warwick Tech Park: met with Austrian hotel group (Gunter Hollerl) Hudson Sports Complex and Michael Sweeton regarding a boutique hotel going up on the property.
- Fox News – speaking engagement on 3/11.
- Properties update: Katie is diligently working on updating every single property on our website. This project includes confirming location of sites and if they are still available in addition to adding new sites that are available to the website. This update includes over 200 properties.
- Marketing update: Meeting with John Jordan re: newsletter. We have a lot of ideas on how to reach our investors with submitting newsletters on a regular basis.
- Board Diversity – see list of other boards that our members sit on
- Site Selectors Guild – recap of the convention

Old & New Business

Michael Gilfeather

Adjourn

Michael Gilfeather