



Board of Directors Meeting
Middletown, NY and Zoom
October 19, 2021 | 4 pm

Present: Michael Gilfeather, Mary Beth Bianconi, David Campbell, Susan Dean, Daniel Depew, Andrew Fetherston, Brian Flynn, Robert Kaehler, Robert Sanchez, James Smith, Mark Stellwag, Michael Turturro, Charles Utschig, Mark Wienberg, Derrik Wynkoop

Absent: Anthony Campagiorni, Melissa Cobuzzi, Todd Diorio, Al Muhlrud, Alan Seidman, Gary Tetz

Staff Present: Maureen Halahan, Megan Matthews

The meeting was called to order at 4 pm.

Michael Gilfeather

Approval of Minutes:

Michael Gilfeather

- The minutes of the September 2021 board meeting were presented and accepted on a motion made by Derrik Wynkoop, seconded by Andrew Fetherston and unanimously carried.

Financials:

Michael Turturro

- The financials were presented and approved on a motion made by James Smith, seconded by Daniel Depew, financials were unanimously carried.

President's Report:

Maureen Halahan

- An update on potential new investors was provided and includes RC Andersen and Amazon.
- Stewart Airport strategy session: Working with Michael Fleischer, Westchester County Airport and Stewart Airport to create a coalition to get the two airports to work together to improve convenience and service.
- A total of 18 Downtown Revitalization (DRI) applications were submitted to the state. Announcement of the winner will be made in early December.
- The NYS EDC Annual Conference was in late September in Cooperstown, NY. It was comprised of IDA and Economic Development leaders. An update on the conference was provided.
- Working with Amazon and Medline on workforce needs. Grassroots recruitment is becoming more popular in this environment of low employment rates.
- Business Attraction and Expansion reports are in each folder. Projects reviewed include Cardinal Health, Dino Park and Matrix.
- Medline has begun the process of grieving their taxes in the Town of Montgomery. A discussion followed pointing out that if they had been granted a PILOT they would not have to do this based on the terms of a PILOT.
- The Partnership introduced Scannell to the Orange County IDA. They have several projects in the county and they are looking at options for incentives.
- A marketing review included both a NY Times article and Real Estate In Depth article featuring Maureen Halahan.
- The Annual Event was discussed at length and included the size and layout of the new location at the Barn at Villa Venezia. Sponsorships and award winners have been notified.
- Continuing to work on securing Governor Kathy Hochul as the speaker for the Annual Event. The Lt. Governor has had meetings with local officials and has let them know if she is unavailable, he would be able to speak.
- Staff updates were given and include Sarah Brosnan taking a leave of absence beginning October 19th.
- Orange County Chamber of Commerce and OCP are interested in hosting a joint breakfast event with the in the 1st Quarter 2022. Inviting the Governor speak at that event.

Chairman's Report

Michael Gilfeather

- Reminder that the newly adopted Conflict of Interest Policy must be signed by all board members. A copy of the new policy was included in each packet and each board member is required to return a signed copy to Megan Matthews.

Old/New Business:

Michael Gilfeather

- With no old or new business, a motion to adjourn was made by Andrew Fetherston, seconded by James Smith and unanimously carried.

Respectfully submitted,

Derrik Wynkoop