



Board of Directors Meeting
Middletown, NY and Zoom
February 16, 2021 | 4 pm

Present: Michael Gilfeather, Mary Beth Bianconi, Anthony Campagiorni, Melissa Cobuzzi, Susan Dean, Andrew Fetherston, Brian Flynn, Bob Kaehler, Justin Rider, Bob Sanchez, Alan Seidman, Mark Stellwag, Mike Turturro, Chuck Utschig, Mark Wienberg, Derrik Wynkoop

Absent: Dave Campbell, Todd Diorio, Chris Fiorillo, Al Muhlrud, Jimmy Smith, Gary Tetz

Staff Present: Maureen Halahan, Megan Matthews

The meeting was called to order at 4 pm.

Michael Gilfeather

Approval of Minutes:

Michael Gilfeather

- The minutes of the January 2021 board meeting were presented and accepted on a motion made by Alan Seidman, seconded by Mary Beth Bianconi and unanimously carried.

Financials:

Michael Turturro

- The financials were presented and approved on a motion made by Justin Rider, seconded by Derrik Wynkoop, financials were unanimously carried.

Chairman's Report:

Michael Gilfeather

- Chairman Gilfeather reviewed the criteria for potential new board members. If anyone has recommendations based on these criteria please present them.
- The resume of a candidate for the board was presented and accepted on a motion made by Bob Sanchez, seconded by Alan Seidman and unanimously carried. Dan Depew of Holt Construction is now an Orange County Partnership Board Member.

President's Report:

Maureen Halahan

- Staff notes were reviewed including promotion for Kaitlynn Perez to Director of Business Attraction and Expansion along with celebrating Sarah Brosnan's 10-year anniversary with the Partnership.
- There are two new investors to date. Working with other companies who want to get more involved with the Partnership.
- We are conducting a cross promotion with Wall Radio this year. They are advertising in our e-newsletter and we receive 30 second commercials during the morning show.
- Support letters continue with one going out for the Green Innovation Grant Program for the Town of Wallkill.
- Senate Majority Leader Schumer presented to HVEDC audience on February 5th. The Partnership submitted a question relating to the widening of Route 17. His response indicated that this project is a top priority. Calls with the DOT and the 17Forward86 lobbyist continue in order to provide a vision of what the project should look like.
- Danskammer update was provided. Article 10 should come in late February around the same time as the air permit. Discussion followed regarding what could happen if Danskammer does not get approved and ways that we can support the project.
- Working with Town of Montgomery to develop an outreach program with companies on Neelytown Road. The purpose is to discuss workforce and supporting local initiatives and develop relationships with other companies.
- Meeting with Meghan Taylor and Robert DeSalvio, President of Genting NY re: the status of the electronic gaming project in Newburgh. We are connecting them with contractors and other necessary services now.
- Updates were provided on several projects and developers in the works. The updates included KSH Brands, Dinosaur Park, GFI Partners, and Matrix.
- Leadership Orange Economic Development, Planning and Infrastructure day is April 7th. Committee is working on speakers and layout of the day.
- Virtual QPM was on February 10th. It was the first OCP event for 2021.
- In person ABG meeting is being planned for Wednesday, March 16th. The topic of conversation is workforce housing. Alan Sorensen will be speaking along with representation from The Kearney Group.
- Planning for the first OCP Golf Outing is underway. The team is developing ideas to make the day unique and securing sponsors.
- MVP Breakfast is slated for June. Event guidelines from the Governor include having guests test for COVID before attending the event. We will discuss how to proceed next month with the event.

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- BR&E and Attraction reports have been completely re designed to provide a quick look at the projects.
 - A packet of sponsorships for all events was created and distributed to all investors.

Old/New Business:

Michael Gilfeather

- The meeting was ended with five board members providing an update on what is happening in their company/industry.
- With no old or new business, a motion to adjourn was made by Mike Turturro, seconded by Bob Kaehler and unanimously carried.

Respectfully submitted,

MA Cobuzzi

Melissa Cobuzzi