



Board of Directors Meeting
Montgomery, NY and Zoom
March 15, 2022 | 4 pm

Present: Michael Gilfeather, Mary Beth Bianconi, David Campbell, Susan Dean, Daniel Depew, Andrew Fetherston, Brian Flynn Charles Gottlieb, Robert Kaehler, Daniel Maughan, Michelle Rider, Robert Sanchez, Alan Seidman, James Smith, Mark Stellwag, Gary Tetz, Michael Turturro, Derrik Wynkoop

Absent: Melissa Cobuzzi, Todd Diorio, Chuck Utschig

Staff Present: Maureen Halahan, Megan Matthews

The meeting was called to order at 4 pm.

Michael Gilfeather

Chairman's Report:

Michael Gilfeather

- Daniel Maughan of Montefiore St. Luke's Cornwall Hospital was brought forward as a potential new board member. A discussion took place before a vote. A motion to approve Daniel Maughan as a member of the Orange County Partnership Board was made by Alan Seidman, seconded by Derrik Wynkoop and unanimously carried.

Approval of Minutes:

Michael Gilfeather

- The minutes of the February 2022 board meeting were presented and accepted on a motion made by Derrik Wynkoop, seconded by Daniel Depew and unanimously carried.
- Discussion followed regarding a new investment policy for the Partnership. The next steps will involve meeting with three wealth management professionals for suggestions on how to invest funds. The policy was presented and accepted on a motion made by Daniel Depew, seconded by Alan Seidman and unanimously carried.

Financials:

Derrik Wynkoop

- The financials were presented and approved on a motion made by Michael Turturro, seconded by Alan Seidman, financials were unanimously carried.

President's Report:

Maureen Halahan

- Met the new President of Garnet Health, Al Pilog on February 18th. Great introduction to him and continuing relationship building with the partnership.
- Discussed staff changes in the County including Steve Gross being named the new Director of Economic Development.
- The economic development team including OCP, OC IDA, OC Tourism and OC Chamber are working together to get a regular spot at the Orange County Association of Towns and Villages monthly meeting. Maureen and Bill Fioravanti will be speaking at the March 29th meeting.
- OCP toured the completed Medline building. Looking into having a board meeting there in May.
- Maureen attended the NYS EDC Conference in Albany where Governor Hochul and Senator Gillibrand spoke. That conference was immediately followed by the Site Selectors Guild Annual Forum in San Diego.
- 17FORWARD86 held a press conference on Thursday, March 10th at 10:30am. The governor mentioned the expansion project in her State of the State address so the purpose was to keep that momentum going.
- ABG meeting is scheduled for March 30th featuring Kelly Turturro as the speaker. Attendance is strong for the meeting.
- Golf outing planning is going strong. Otterkill is sold out and a few foursomes remain at Stony Ford. Working on unique ideas to add excitement to the day. Fred Dana agreed to beer, signage and prize donations again this year.
- MVP nominees were discussed including Brian Maher from the Town of Montgomery. A motion to approve Brian Maher as 2022 MVP Award recipient was made by Alan Seidman, seconded by James Smith and unanimously carried.
- A new award for Woman of Achievement in Economic Development was created to be given at the Investor Breakfast. A list of honorees was discussed. A motion to approve Erin Boyce as the 2022 Woman of Achievement in ED Award recipient was made by James Smith, seconded by Michael Turturro and unanimously carried.
- Marketing updates included advertising revenue for the newsletter and a quarterly Wall Radio interview schedule.

Old/New Business:

Michael Gilfeather

- With no old or new business, a motion to adjourn was made by Andrew Fetherston, seconded by Gary Tetz and unanimously carried.

Respectfully submitted,

Michael Turturro